



2017 KEY STATISTICS²

31,618

TOTAL JOBS

+116%

TOTAL JOB GROWTH FROM 2010

1,525

ESTABLISHMENTS

\$105,611

AVERAGE EARNINGS
(NATIONAL AVG. \$97,954)



INDUSTRY PROFILE

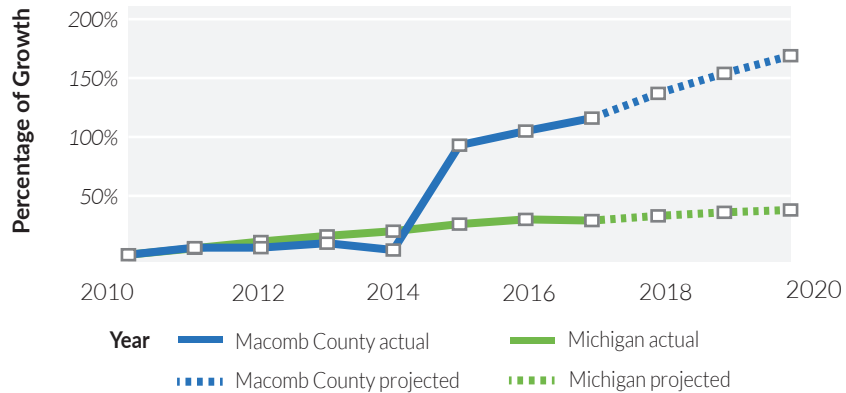
PROFESSIONAL SERVICES

The professional, scientific and technical services sector in Macomb County consists of a robust network of businesses offering specialized skills, knowledge, experience, capacity, ethics and creativity. The establishments in this sector provide services in business-to-business environments and directly to consumers.

Activities performed include: legal advice and representation; accounting, bookkeeping and payroll services; architectural, engineering and specialized design services; computer services; consulting services; research services; advertising services; photographic services; translation and interpretation services; veterinary services; and other professional, scientific and technical services.

These activities require a high degree of expertise and training, which can be gained at one of Michigan's 15 public universities.

JOB GROWTH²



STAFFING PATTERNS

Since 2010, Macomb County has nearly doubled the number of professional services workers within the county, growing from 14,658 to 31,618. During this same period, the state of Michigan and the United States grew by 33.9 percent and 18.1 percent respectively. Macomb's growth, at 116 percent, is triple the state's average and more than six times the national.

Engineering services has been the strongest growing sector within the field. The continued advancement and increase in occupations in these industry codes have helped Macomb County's economy grow. Historically, several of these industry and occupation clusters were geared toward operations-based industries, but today they have evolved to include innovation in new industry sectors ranging across fields such as IT and management operations.

INDUSTRY JOBS BY YEAR²



MACOMB

MICHIGAN

Year	Macomb	Michigan
2010	14,658	249,573
2011	15,544	263,359
2012	15,593	276,655
2013	16,105	290,677
2014	15,191	299,158
2015	28,326	314,408
2016	30,088	323,804
2017	31,618	322,369



EMPLOYMENT TRENDS²

Job Title	Employed in Industry Group (2017)	Percent Increase 2010 - 2017	Median Hourly Earnings (2017)
Mechanical Engineers	2,610	8.4%	\$43.13
Accountants and Auditors	1,223	3.9%	\$27.69
Civil Engineers	1,087	3.5%	\$32.37
Office Clerks (General)	942	3.0%	\$15.14
Software Developers (Applications)	890	2.9%	\$34.90

1. Source: CoStar Realty Information Inc.

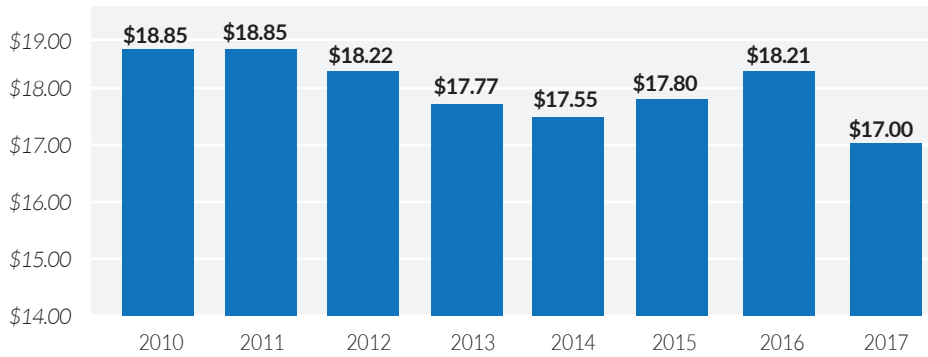
2. Source: MSI Q2 2016 Data Set & Michigan DTMB Bureau of Labor Market Information and Strategic Initiatives, Local Area Unemployment Statistics





PROFESSIONAL MARKET AVERAGE LEASE RATE¹

Per square foot



SUCCESS STORIES



Anderson, Eckstein and Westrick, Shelby Township - Founded in 1968, Anderson, Eckstein and Westrick (AEW) is a leading design firm providing civil engineering, architecture, geographic information systems (GIS), consulting and surveying services to municipal, institutional and private clients. AEW recently secured a Transportation Alternatives Program (TAP) grant in the city of Mount Clemens to assist in revitalization efforts, providing both the design engineering and construction observation services to help with functionality, aesthetics and safety for the city.



Christian Financial Credit Union, Sterling Heights - Christian Financial Credit Union is investing in a new \$12 million headquarters on 8.5 acres in Sterling Heights. The 40,000-square-foot facility will be three times the size of its current headquarters and will house 100 employees. The site, chosen because of the growth in Macomb County and improvements to the Van Dyke Corridor, will feature amenities for the community that include walking paths and an orchard. CFCU has nearly \$400 million in assets and serves 42,000 members through its 10 metro Detroit locations.



General Motors, Warren - General Motors (GM) is a global automotive company that was founded in 1908 and is the world's largest U.S.-based automaker. Macomb is home of the GM Technical Center facility and Warren Transmission. The "Tech Center" is a 710-acre campus located in Warren that currently houses 19,000 employees. Recent investment includes over \$1 billion in renovations and the addition of 2,600 jobs. The investment also includes plans for a new design studio, the renovation of the R&D facilities, a new IT building, additional testing facilities at the Advanced Energy Center, the renovation of existing offices and the construction of additional parking.

LOCATIONAL ADVANTAGE

With more than 1,700 existing office spaces in the county currently on the market, and more than 1,000 development-ready sites for office use, we can find a place for your business to grow.



TOP COMPANIES

- Accentmarketing Communications, LLC
- Acutech Industries, Inc.
- Administrative Employer Services, Inc.
- Anderson, Eckstein and Westrick, Inc.
- Anjani Etech Solutions Inc.
- Aphase II, Inc.
- Avasi Inc.
- CAD Engineering Resources, Inc.
- Chirco Title Company
- Creative Marketing Associates, Inc.
- Elements Materials Technology Warren Inc.
- Financial Services of America Inc.
- Genius Solutions, Inc.
- J.S. McNamara Company Inc.
- JRD Systems, Inc.
- Jubilee Group Inc.
- Logistics Insight Corporation
- Mercury Fulfillment Systems, Inc.
- Michigan Survey Specialists, Inc.
- Newmex, LLC
- Northwood, Inc.
- O'Reilly & Rancilio P.C.
- Professional Grounds Services, LLC
- RE Formsnet, LLC
- Rehmann, LLC
- UHY Advisors Mi, Inc.
- Waltonen Engineering, Inc.

AVAILABLE ASSISTANCE



Planning &
Economic
Development

macombgov.org
(00 + 1) 586-469-5285

The business development team of the Macomb County Department of Planning and Economic Development is here to help. Our job is to be knowledgeable about and connected to a wide assortment of programs available to help businesses succeed. This includes assisting with new investment in facilities and equipment, recruitment and training of new and existing employees, and helping with financing, exporting and diversifying the industry sectors your company serves. The business development team will introduce your company to our partner service agencies and work with you to ensure access to available local and state incentives.

Our services are free, confidential and easily accessed. Simply get in touch, and we will arrange for your team to meet with our seasoned professionals. The business development team will listen to your goals to grow your business and act as your project manager to navigate working with government agencies at all levels.